



**A.I.**  
**{Architects of *your* success}**

**BLACKDORF  
BUILDING  
BLOCKS**

# Innovation hurdles!



## **First hurdle: The starting point**

You have an idea for an awesome cloud solution but you don't know where to start and are lost in the technology jungle?



## **Multiple disciplines**

As it wouldn't be hard enough to choose the right partner for building an innovative solution, most of them will not cover the whole range from data acquisition over propagating them to the cloud and finally to process and present the results, so you will need to evaluate and coordinate multiple of them.



## **Blackbox development**

Modern times are anything but stable and business might change from day to day. When you have signed a development contract with a partner it can become a nightmare to renegotiate on the scope and costs.



## **High lifecycle costs**

Having a clear delimitation on scope and time for a project is essential. But what happens if the project development is done and you discover a bug that has been unknown or well hidden? Many companies will charge you a lot for support cases like this.





# The Blackdorf way



## Your go-to partner

With our expertise, experience and technology know-how we can help you making your vision come true cost effective at the lowest risk.



## All-in-one

Within Blackdorf we have combined multiple years of practical experience with development of hardware like sensors, data acquisition and gateway units (low- to high-end) to Azure and AWS cloud based solutions to design and development of web frontends and apps. This gives you a single contact point for all your needs and prevents finger pointing between partners.



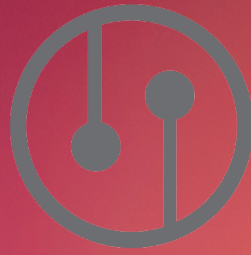
## Transparent and agile

We use to practice a very open and transparent collaboration with our partners. The short and constant feedback loops of our agile processes ensure a cost-efficient and focused development phase. This further allows changes in the scope without additional costs.



## Lifetime bug guarantee

We don't want you 'just' as a customer but as a partner. And within every good relationship it's essential to trust each other. Therefore we guarantee you lifetime support and bugfixes for free.



# Blackdorf

[www.blackdorf.com](http://www.blackdorf.com)



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